

eProcurement

eSourcing

SRM

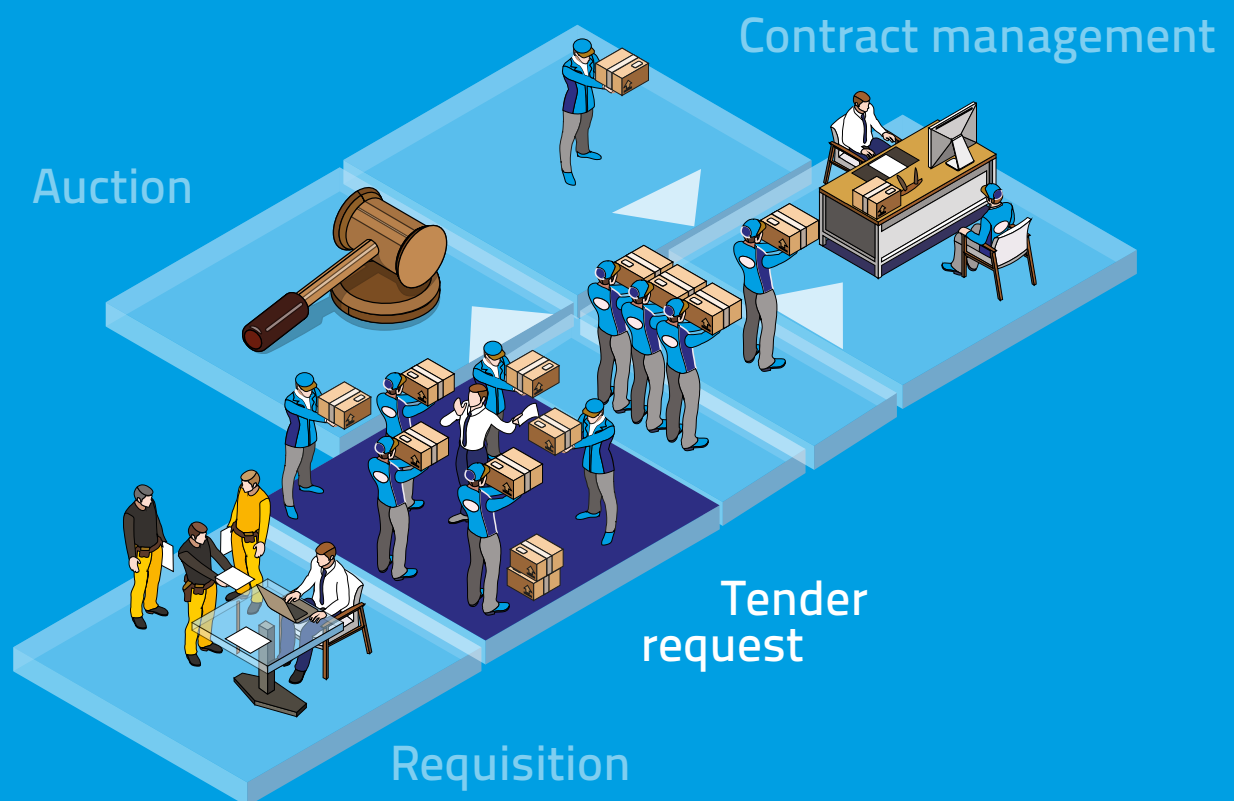
EDI

Services



Newtron requests & tenders

For fast price-quote requests or highly complex procurement scenarios, with all work processes always in view, accessible online and legally documented.





Newtron requests & tenders

1. Requests and tenders

Newtron requests & tenders enables you to quickly obtain supplier bids in an identical predefined format determined by the buyer. The associated standardization and request process in strategic procurement enables significant cost reductions by streamlining or optimizing the procurement process (process costs) and also ensures a uniform and professional appearance on the market. In addition, electronic requests allow you to reach a large supplier base and create a realistic view of the current market situation through the large number of bids received.

2. Tender module

The tender module is characterized by the extensive flexibility of its structure. All requirements can be depicted in a custom way, from simple requirements to highly complex services and TCO models. The use of predefined templates nevertheless enables quick and convenient use. That means there is no conflict between usability and complexity.

3. Bid simulation

Using the unique "Bid simulation" feature, it is also possible to see a tender from the perspective of a supplier and even submit a (simulated) bid. This allows you to check that all parameters are correctly provided and that the supplier will receive the end result according to your specifications.

4. Supplier qualification

Appropriate suppliers can be identified quickly and easily from Newtron's trading directory, with over 80,000 suppliers worldwide from all industries, or from your own pool of suppliers. The result is that your internal supplier base will be expanded while increasing your supply security.

5. Newtron trading platform

All tender process, inputs and responses on the part of suppliers on the Newtron trading platform are document and stored for at least 10 years. The individual processing status for suppliers during a negotiation is also displayed clearly. This transparency enables extremely high auditing security and allows the user a realtime overview of the current status of all negotiations. Using the "by click" communication, specifications/changes and requirements can be sent quickly and easily to the potential bidders. Questions, requests and offers from the bidder are channeled, documented and filed in a standardized way.

6. Evaluation

A detailed and meaningful evaluation can be done with the click of a button through the suppliers' fixed specification of bid possibilities. In addition to the evaluation options, the online bid comparison and the online archive allow you to open similar requests again easily ad hoc or start renegotiations.

The benefits to you:

- Intuitive user interface allows quick use without help
- Significant cost reductions by streamlining and optimizing the procurement process (process costs)
- Maximum flexibility: from the simplest requirements to highly complex services
- "Bid simulation" feature See tenders and submit bids from the perspective of the supplier
- Extraordinarily high auditability & meaningful evaluation at your fingertips
- Effective and long-term cost reduction
- Transfer tender to Newtron auction possible

Please contact us
and we will show you how easy it is!

Product area eSourcing
sourcing@newtron.de
www.newtron.de

	Immediate start One-time set-up of up to 3 users	Quick start Up to 10 users Set-up on request	Custom Up to 10 users Set-up on request
PORTAL			
Set-up own portal incl. design and texts	X	✓	✓
Trading directory (Newtron nomenclature & supplier base)	✓	✓	✓
Customizable messages/signature	X	✓	✓
Dashboard	light	✓	✓
Personal cockpit	only own negotiations	✓	✓
MASTER DATA			
Organization module - Illustration of purchasing	X	✓	✓
Individual permissions & roles	X	✓	✓
Create vendor on own	✓	✓	✓
Supplier allocation to product groups (private nomenclature)	X	X	✓
Contacts management	X	X	✓
Supplier categorization / grouping	X	✓	✓
ERP connection master data	X	X	✓

The table continues on the back.



Newtron requests & tenders

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REQUEST PROCESS			
Newtron template Library	✓	✓	✓
Custom templates	X	✓	✓
Template management	X	X	✓
Supplier questionnaire	X	✓	✓
GAEB import	X	X	✓
ERP connection movement data	X	X	✓
Add attachments	10 MB	25 MB	50 MB
Advanced supplier search	X	✓	✓
Simplified bid submission	X	X	✓
Digital signature	X	X	Optional
EVALUATION & AWARD			
Online bid comparison	✓	✓	✓
Standard Excel download	✓	✓	✓
Enhanced Excel download	X	X	✓

Summary of most important features; detailed description of features available on request.